



Dear Stakeholders,

Looking at the data for February 2025, we observe that our domestic sales in the six main product groups declined by 18% compared to the same period of last year.

During the same period, our exports decreased by 11%, while total sales, consisting of both domestic sales and exports, fell by 13%. Production amounted to 2,720,371 units, marking a 5% decline compared to February of last year.

When evaluating the first two months of the year, our domestic sales decreased by 15% compared to the same period last year. Our exports fell by 6%, bringing total sales to 4,921,343 units, which represents a 9% year-on-year decline. Production also dropped by 3%, reaching 5,221,308 units.

These figures clearly illustrate the current state of our industry and once again underline the importance of the steps we have taken regarding certain regulatory changes and safeguard measures that may increase costs in our sector and reduce our competitiveness in international markets in the coming period.

It is more critical than ever for our industry to maintain resilience against changing conditions and to generate solutions that will support sustainable growth. As TÜRK BESD, we remain determined to manage this process effectively and to work towards further strengthening our country's position in the international arena.

On this occasion, I would also like to extend my best wishes to all our stakeholders for a blessed Ramadan Bayram, wishing health and happiness with your loved ones.

Respectfully,

Gökhan Sığın

Chairman of the Board

TÜRK BESD